

RU/CRC/JO/2025/031

Dated: 27th June 2025

Poojara Group

About Company:

Poojara Group of Companies is a leading name in India's mobile distribution sector, proudly managing two of the fastest-growing telecom distribution arms in Gujarat – Hariom Telecom Pvt. Ltd. and Adira Telecom Pvt. Ltd.

Hariom Mobile Pvt. Ltd. (HMPL): Since 2015, HMPL has been instrumental in driving the growth of OPPO in Gujarat. With an annual turnover of ₹3,000+ Crore, 1,000+ distributors, and a retail network of over 6,000 outlets, it represents a powerful force in telecom distribution.

Adira Telecom Pvt. Ltd. (ATPL): Established in 2023 to promote REALME, ATPL boasts a growing network of 50+ distributors and 2,500+ active retailers across the state.

Position: Sales Trainee

Industry: Retail & Telecom Distribution

Location: Multiple locations across Gujarat

Salary: Fixed CTC up to ₹1.8 LPA – ₹2.4 LPA

Gender: Male/Female both can apply.

Growth:

- Structured **product & sales training** on Realme/Oppo offerings.
- **Performance evaluation** during the training period.
- Upon successful completion, promotion to: **Realme Advisor (RA)** or **Oppo Experience Consultant (OEC)**

Job Responsibilities:

Engage directly with customers in retail stores to deliver insightful product demonstrations.

Promote Realme/Oppo products and drive visibility at point of sale.

Achieve assigned monthly sales targets and maintain excellent customer relations.

Coordinate with store staff to ensure smooth brand representation and customer service.

Assist with product launches, brand activations, and in-store promotions.

Requirements:

Graduate or Final Year students (any stream) passionate about sales & customer interaction.

Willingness to work in retail environments across Gujarat.

Strong communication & interpersonal skills.

High energy and eagerness to grow in a competitive industry.

Interested Candidates are advised to drop their resume in pdf format in following drive latest by 30th June, 2025.

<https://drive.google.com/drive/u/0/folders/1mHIQE18zCeJ6YA7J5hYvw5xTJVw74I2M>

Copy to:

1. Departmental Coordinator
2. IQAC
3. For Circulation
4. Master File

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