

NOTICE

Placement - Cavitak Marketing Pvt. Ltd.

Cavitak is a Value Added Technology Distribution Company, our Head Office is situated in Ahmedabad, Gujarat and our valuable team is in PAN India. Our work is divided into various verticals and distribution is our major vertical. Currently we are looking for a Young mind to join us as Techno Commercial Enabler & Sales Enabler and seek ones growth along with the company's.

Job Description :

1. Inside Sales Enabler

What are we looking in Inside Sales Enabler :

- Learning attitude.
- Diligent & eager to adapt the skills to grow into Sales.
- Appropriate communication Skills

Inside Sales Enabler will have below mentioned working areas:

- Understanding customers' needs and identifying sales opportunities.
- Understanding the product and process at Cavitak for Sales.
- Diligent follow-ups with inbound leads supported by subsequent email communications.
- Creating and maintaining a database of current and potential customers
- BOQ Submission at initial stage.

Location: Ahmedabad

Package: for fresher's- 3 LPA + Incentives

Joining: Immediate

Qualification : MBA

2. Sales Enabler

What are we looking in Sales Enabler:

- Learning attitude.
- Diligent & eager to adapt the skills to grow into Sales.
- Appropriate communication Skills.

- Enthusiastic about relationship building.

Sales Enabler will have below mentioned working areas:

- Understanding customers' needs and identifying sales opportunities.
- Product Demonstration at client place.
- Understanding the product and process at Cavitak for Sales.
- Diligent follow-ups with inbound leads supported by subsequent email communications.
- Creating and maintaining a database of current and potential customers
- BOQ Submission at initial stage.

Location: Ahmedabad

Package: for freshers - 4 LPA + Local Conveyance + Target Based Incentives

Joining: Immediate

Qualification : MBA

Students interested may revert to Ms.Preeti Das , Placement Coordinator ,Rai School of Management Studies by August 31, 2023

**Rajesh Nair
Training & Placement
Corporate Resource Cell**