

NOTICE

Placement – Hidden Brains InfoTech Pvt. Ltd.

Hidden Brains is Software Development & IT Consulting headquartered in Ahmedabad. It is a **Microsoft Certified Partner & ISO 27001:2013** certified company. Hidden Brains InfoTech Pvt. Ltd. is the prominent name in the IT industry serving customized web & mobile applications globally since 2003. We have expertise & experience that has been rare with a blend of robust technologies. Our strength of 700+ exceptionally talented professionals created over 1050 mobile and 4,300 web applications with 6000+ Projects Delivered. Hidden Brains has 4 development centres in India located in Ahmedabad, Hyderabad, Indore & Pune, along with its presence in USA, UK, Africa, UAE and Norway.

Job Profile:

Technical-Sales Executive Responsibilities:

- Sourcing potential new customers from various online sources.
- Research, fact-checking, and validation skills to ensure valid data sources and verify accuracy
- Ability to generate opportunities and business from allocated regions/industries
- Demonstrating the technical features and benefits of our products & services.
- Advising customers on technology upgrades and related products & services.
- Composing sales documents and customer proposals.
- Maintaining strong customer relations.
- Meeting targets.

Technical Sales Executive Requirements:

- Master's degree in business administration (Marketing, Finance, IT, BA and IB).
- Good knowledge of IT and technical software lifecycle.
- Excellent interpersonal skills.
- Professional and friendly demeanour.
- Strong English communication skills.
- Basic knowledge of computer systems and Office Software.
- Ability to meet sales targets.

Qualifications : MBA (Marketing, Finance, IT, BA, IB

Location : Ahmedabad

Walk in Interview Date : July 06, 2024

Walk in Interview Location :

301, Sachet-4, Nr.Prenatirth Derasar, Satellite, Ahmedabad - 380015,

**Rajesh Nair
Training & Placement
Corporate Resource Cell**