

NOTICE

Placement - IBG HOLDING PRIVATE LIMITED

Indi Business Group (IBG) is a multi-faceted group consist of various businesses in the sectors like Retail, Real Estate, Interiors & turnkey projects, Cloud Kitchens and Franchisee Consulting to name a few.

IBG's first group entity came in to existence in year 2012 and it's been a journey of over a decade where the group and its member companies has shown immense growth and innovation in its operations and revenue.

IBG is poised to have revenue of more than INR 1000 Million by 2025 with a team of over 500 people from existing strength of 75.

Job Description :

- Management Trainees: - Sales & Marketing

Post graduates with specialization in Sales & Marketing with good communication skills from service/relevant industry.

Job Responsibility

- Screening Potential Business Deals by analysing market strategies, deal requirements, potential & financial, evaluating options, resolving internal priorities.
- Develop negotiating strategies & positions by studying integration of new ventures with company strategy and operations, examining risks and potentials estimating the company needs and goals.
- Manage existing clients and acquiring new buyers.
- Conducting customer and market research.
- Advise and contribute on all marketing material and projects.
- Organizing Campaign management for market initiatives.

Package - 400000 CTC

Students interested may revert to Ms. Preeti Das, Placement Coordinator ,Rai School of Management Studies by August 22, 2023

**Rajesh Nair
Training & Placement
Corporate Resource Cell**