

**NOTICE**

**Internship + Placement - Lottive Private Limited**

**Responsibilities:**

- Identify potential clients and business opportunities through market research and networking
- Build and maintain relationships with existing and potential clients
- Develop and implement business strategies to achieve revenue targets
- Attend industry events and conferences to network and promote the company's services
- Create proposals and pitch to potential clients
- Collaborate with other departments to ensure successful project delivery
- Monitor and analyze market trends and competitors' activities
- Prepare reports on sales and business development activities

**Requirements:**

- Bachelor's degree in Business Administration, Marketing, or a related field
- Proven experience in business development, sales, or marketing
- Excellent communication and negotiation skills
- Ability to build and maintain strong relationships with clients and stakeholders
- Strong analytical and problem-solving skills
- Ability to work independently and as part of a team
- Familiarity with CRM software, Lead generation portals and sales processes
- Ability to travel as needed

**Stipend during internship – Rs.8000/-pm**

**Salary ( after internship on roll ) – Rs. 12000/- pm**

**Employee Agreement - 2 Years (6 Months Internship + 1.5 Years Job)**

**Students interested may revert to Ms. Preeti Das , Placement coordinator, Rai School of Management Studies by July 22, 2023**

**Rajesh Nair  
Training & Placement  
Corporate Resource Cell**

