

NOTICE

Placement –Religare Broking Limited

Religare Broking Ltd, a leading firm in the stock broking industry are offering permanent placements.

Job Description – Relationship Manager - Dealing Overview: As part of the retail distribution team, the role holder is responsible for providing compliant financial advisory services to clients and managing their portfolios.

Key Responsibilities:

- Revenue Generation
- Advise clients on their portfolios to generate brokerage.
- Acquire new clients from the market.
- Cross-sell third-party products such as Motor Insurance, Life Insurance, Health Insurance, SIPs, Mutual Funds, PMS, etc. Client Network Development
- Develop and maintain long-term relationships with customers to ensure high retention rates.
- Focus on generating new business and building a robust client network.
- Compliance -Maintain a high level of compliance in accordance with company norms.

This job description outlines the essential duties and expectations for the Relationship Manager - Dealing role.

It is crucial for candidates to understand the importance of client relationships, revenue generation, and strict adherence to compliance standards.

Location - Ahmedabad

Salary offered upto 3 lacs + variable pay and other compensation benefits

Students interested may also revert to Dr. Maulik Rathod (maulik.rathod@raiuniversity.edu) Placement Coordinator, Rai School of Management Studies) by June 25, 2024.

Rajesh Nair
Training & Placement
Corporate Resource Cell