

Ref. No.: RU/TPO/2023/08/22

August 14, 2023

<u>NOTICE</u>

Placement - TACTPRO Consulting

ACTPRO Consulting Private Limited, an innovative IT consulting firm based in Ahmedabad, specializing in a range of services such as IT Infrastructure Consulting, Web Development, App Development, Social Media Management, and Block chain consulting. They are certified by Startup India and adhere to international standards, bolstered by a strong and satisfied customer base.

TACTPRO Consulting is on the lookout for enthusiastic and driven **Commerce Graduate and MBA fresher** to join their dynamic team. They are specifically targeting candidates who are keen on pursuing careers in **Business Development and Social Media Marketing**.

- Company Name: TACTPRO Consulting
- Company Website: <u>www.tactproweb.com</u>, <u>www.tactproconsulting.com</u>
- Industry: IT
- Specialization (Fin/Mkt/HR): Marketing
- Designation: Business Development Executive
- Job Description:
- Business Development activities like Email Marketing, Lead Generation, cold calls, Market Research, Online Bidding, End to end sales etc.
- > Building relationships with prospective clients.
- Managing sales pipeline, Analyse market and establish competitive advantages inside sales.
- Cold Calling & Mailing to all prospects and regular follow-ups to convert leads in to business.

Required Skills

- 60% Aggregate in 10th, 12th and all semesters.
- Excellent Communication Skills.
- Learning attitude and ready to accommodate at Start-up Culture.
- Basic knowledge of Computer, Social Media Marketing, Business Development & Sales.
- Customer Winning Attitude and Business Mind set.

• Experience Required: NA

Job Location: Ahmedabad (Work from OFFICE ONLY)

Remuneration (Specific Amount): 6 Months Training Period with Stipend of 8000 RS. And then CTC 1.4 lacs to 5 Lac (Depending upon the training period performance)

Students interested may revert to Ms. Preethi Das , Placement Coordinator ,Rai School of Management Studies by <u>August 17, 2023</u>

Rajesh Nair Training & Placement Corporate Resource Cell