

## Ref. No.: RU/TPO/2023/08/04

August 02, 2023

## **NOTICE**

# Placement – Various Private Banks

Cyclone Consultant Services is one of the leading Job portals in Madhya Pradesh deals in Manpower Training & Recruitment for Corporate houses. They have come up with the below openings in various banks. There are in over 2000+ openings for various banks

#### 1. Kotak Mahindra Bank

Profile: Assistant Acquisition Manager

Description: Acquisition of New Clients (NTB) through external individual efforts for Current Account, Savings Account Products of the bank. Customers are to be sourced from individuals, small businesses, trusts, associations, societies, and corporates. cross selling of MF,Gold, Insurance, and asset products.

Package: UPTO 2.7LPA

Qualification: Minimum Graduation (any stream)

#### 2.Bank Name: ICICI Bank

Profile Name: Branch Relationship Executive

Description: Our Branch Relationship Officers are the first level of customer interaction who are responsible for creating new client relationships as well as deepening our relationships with the existing clients by offering them other financial products.

Package: 2.25LPA Qualification: Minimum Graduation (any stream)

#### 3. Bank Name: Axis Bank

Job Profile: Business Development Executive

Description: BDE/SO/AM Sales are a part of the Bank's front-line sales team. Their primary responsibility is sales of the bank's products to new customers for the bank. They will be required to take part in offsite marketing activities and travel locally to meet new customers as a daily activity.

Package: UPTO 2.4LPA Qualification: Minimum Graduation (any stream)

#### 4. Bank Name: YES Bank

#### Job Role: Personal Banker

Handle customers' inquiries and instructions, whilst ensuring that the Bank's delivery standards are met in achieving total customer satisfaction. e.g. timely checking of account opening documentation, the opening of Accounts, etc.

Package: UPTO 4LPA Qualification: Minimum Graduation (any stream)

#### 5. Bank Name: IndusInd Bank

Job Profile: Business Development Manager

Description: Business development managers are responsible for managingexpectations and developing business solutions for their organizations. They are in charge of creating effective business plans to generate more revenue, increase brand loyalty, and improve customer satisfaction. Achieve revenue goals.

Package: UPTO 3.5 LPA Qualification: Minimum Graduation (any stream)

# Students interested may revert to Ms. Preeti Das , Placement coordinator, Rai School of Management Studies by <u>August 05, 2023</u>

Rajesh Nair Training & Placement Corporate Resource Cell