

Ref. No.: RU/TPO/2023/08/15 August 09, 2023

NOTICE

Placement - Rinex Technologies Pvt. Ltd

Rinex is a flagship brand from Rinex Technologies Pvt. Ltd, an Industrial Training Partner for E-Cell IIT Bhubaneswar. It is one of the finest E-learning platforms for all students and professionals that facilitate studying top-notch technical certification courses from profound industry experts and help them comprehend & network in the current engineering industry.

Job role: Inside Sales Specialist

Locations: Bangalore

Academic Qualification: Any Graduation/ Post Graduation.

Selection Process: Group Discussion and Personal Round

Training: 2 Months (15000/- per month during training period)

Salary: 5.2 LPA - [4.2 LPA (Base) + 1 LPA (Incentives)]

Responsibilities:

- Familiarizing yourself with all products and services offered by our company.
- Procuring new clients through direct contact, word-of-mouth, and collaboration with the marketing department.
- Maintaining meaningful relationships with existing clients to ensure that they are retained.
- Suggesting upgrades or added products and services that may be of interest to clients.
 Reviewing clients' feedback and implementing necessary changes.

Requirements:

- Intuitive and insightful, particularly regarding human behavior Neat, well-groomed appearance.
- Great networking skills.
- Excellent written and verbal communication. Resourceful, with outstanding research skills. Emboldened by challenges

Students interested may revert to Ms. Poonam Chakravarty, Placement coordinator, Rai School of Engineering and Ms. Preeti Das, Placement coordinator, Rai School of Management Studies by <u>August 11, 2023</u>

Rajesh Nair Training & Placement Corporate Resource Cell