

NOTICE

Placement – Swagat Group

Swagat Group is a construction & real estate company committed to building aspirations and delivering value. In the last 50 years, we have developed over 90 Lacs sq. ft. of prime high-rise housing, bungalows, Villa, Condominiums & Commercial Buildings etc. across Gujarat. Over 40,000 happy smiles across 75+ landmark properties stand testimony to our commitment. We received awards from well reputed and recognized institutes and bodies like CREDAI, GIHED, CNBC, ABP News, International Quality, Realty Plus, Brand Achievers, Star Realty+, Times Groups, CSI, IEDRA, Indian Achievers Forums and many more.

Established: 1970

URL: <https://www.swagatgroup.in/>

We are looking for excellent sales professionals for the mentioned job profiles,

Please find below the job role for respective openings:

Post: Executive - **(ONLY FEMALE)**

Job Description

- Find new business opportunities and customers
- Be responsible for client relationship management (pre and post closure relationship management).
- Developing and nurturing relationships with new and existing clients.
- Coordinate with customers for registration of ATS and Sale Deed.
- Respond and resolve all kinds of customer queries and concerns to the complete satisfaction of customers.
- Consistently build on the HNI network to acquire new business and manage clients in collaboration with them
- Contact potential customers to showcase company products or services
- Develop relationships with existing customers and keep in touch with them
- Negotiate prices and terms with customers
- Prepare sales contracts and keep track of sales activities
- Work with other team members to ensure customer satisfaction

Desired Candidate Profile

- Excellent Communication skills, Good Personality & Great Convincing skills
- Good Team Management and Good Reporting Skills
- Strong team player, Strong interpersonal skills.
- Must be Energetic and Enthusiastic

Role: Executive (B2C)

Industry Type: Real Estate

Role Category: Retail & B2C Sales

Education

Any Graduate / Postgraduate Marketing

Location: Shilaj, Ahmedabad

Languages: Gujarati, Hindi, English

Job Type: Full time Permanent

Job Timing: 10:00 AM to 07:00 PM

No. of Working days: 6 days working

Candidates should have Good personality with good communication skills because the candidate has to sell our premium project / product.

- Good Communication Skill
- Good negotiation skill
- Good Convincing power

Job Type: Full-time

Salary: ₹ 30,000/- to ₹ 40,000/-

Benefits:

Paid sick time

Paid time off

Schedule: Day shift

Supplemental pay types: Performance bonus

Ability to commute/relocate:

- Shilaj, Ahmedabad, Gujarat: Reliably commute or planning to relocate before starting work (Required)

**Students interested may also revert to Dr. Maulik Rathod (maulik.rathod@raiuniversity.edu)
Placement Coordinator, Rai School of Management Studies by September 08, 2023**

**Rajesh Nair
Training & Placement
Corporate Resource Cell**