

NOTICE

Placement – BDE – Tactus Nutrasciences LLP

Tactus Nutraceuticals is the premier option for your custom manufacturing and private label needs within the nutritional supplements industry

Job description: Business Development Executive Third Party Manufacturing.

Location: Hathijan, Ahmedabad.

Function: Business Development

Qualification: MBA

Salary: 18,000 to 25,000 CTC (for freshers)

Job Description:

We are looking for a competitive pharmaceutical Business Development Manager for Contract Manufacturing who has established relations among companies who seeks to contract manufacture their products at third parties with a proven track record

Responsibilities:

- Identify new products and clients.
- Develop new relationships and on board new companies who are into marketing and sales of food supplements.
- Handling existing customers.
- Having a care for customer attitude to help existing customers & ensure timely delivery of their products.
- Bring more products from existing customers for contract manufacturing.
- Offer them newer products from our basket & build a bigger portfolio. For that one should have a good understanding of therapy segments & a very good product knowledge is prerequisite.
- Should be able to tour regularly & visit all customers on regular intervals.
- Meeting monthly sales targets & achieving assigned sales targets.
- Attend sales meetings, conference calls, training sessions and symposium circuits.
- Closes new business deals by coordinating requirements; developing and negotiating contracts; integrating contract requirements with business operations.

- Monitor and analyse data and market conditions to identify competitive advantage.
- Keep accurate records and documentation for reporting and feedback.
- Enhances organization reputation by accepting ownership for accomplishing new and different requests; exploring opportunities to add value to job accomplishments.

Students interested may revert to Ms. Preeti Das, Placement Coordinator of RSMS latest by August 04, 2023.

**Rajesh Nair
Training & Placement
Corporate Resource Cell**