

Ref. No.: RU/TPO/2023/07/01

2023, July 14

<u>NOTICE</u>

Business Development Executive – Urban Flea

Incept Event is the official promoter of "Urban Flea" which is a unique concept that fuses flea market, music, entertainment and serves it on a single platter for the young, as well as family audiences in the city. The message of Urban Flea is to walk away from the noisy TV channels, and work-place pressures, into an environment where you witness creativity, and feel inspired.

Urban Flea is designed to cater to all senses. From mouth-watering food to surreal visuals and further to the experience of lively music at the venue is crafted by keeping aesthetics in mind. Urban Flea takes pride in introducing novel themes, and art-production to the audience in Ahmedabad.

Job Description , Salary & Interview process

Graduates-Sales/Marketing

- Please find below Compensation & Stipend details
- Marketing Students
- Stipend INR 20,000 Per Month + post six months 25,000 Per month+ Incentives
- Interview Process: English Language & Aptitude Test + Face to Face Interview

Job Location: Ahmedabad

Note : This is a full time employment

Students interested may revert to Ms., Preeti Das, Placement Coordinator, Rai School of Management by July 18, 2023

Rajesh Nair Training & Placement Corporate Resource Cell



Project Summary

Department	Objective of the Program
Pride of Cows – B2C	1) Competitor tracking and analysis
	2) Study current market trends
	3) Identifying new innovative marketing activities in given teritory
	5) Assisting BDE in day to day plan
	6) Make presentation reports
	7) Customer acquition with BTL activities
	8) Relationship building with customers
	9) Market visits and research about the product and identify the
	right
	opportunity for the same
	10) Identifying bloggers collaboaration
	11) Conduct customer interactions, feedbacks & amp; surveys
Pride of Cows – B2b	1) Market visits with SO
	2) Tracking of the Stock in the given stores
	2) Relationship building with store managers

3) Mapping and tracking of marketing activities at the stores
4) Assiting SO for market visits
5) Making report

Selection for internship – In case of few students a one to one zoom meeting may be conducted and if number of Students are in large number, a company representative may come down to our campus for conducting GD (Group Discussion)

Interested MBA – Sem 2 students may please arrange to send their CVs to <u>CRC@RAIUNIVERSITY.EDU</u> with the subject of the mail as Summer Internship – Parag Milk Foods Ltd. Followed by name of the student

LAST DATE - FEBRUARY 14,2023

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